

R&W Appraisal Questionnaire



R&W

Name/s _____

Address _____

Appraisal Date ___ / ___ / ___ Appraisal Time _____ am / pm

Your Richardson & Wrench representative will be _____

Representative's mobile number _____

Note: Please advise us immediately if your appointment time becomes unsuitable

IMPORTANT - PLEASE COMPLETE THIS QUESTIONNAIRE PRIOR TO YOUR APPOINTMENT

See what sold feels like

Quickly, effeciently and without fuss or worry

Sold is the feeling of success. Moving on. Unlocking doors. Changing lives.
Sold is the moment of joy when new horizons open and the next stage of your life's journey begins.

And that experience starts right here. We'd like you to take a couple of minutes of your time to answer a few questions. When our representative visits you at your home, he or she will spend time with you going over your answers.

This will provide us with a clear understanding of your needs. Once we clearly understand what you need, we can then tailor the process of selling your property so that we match your needs precisely.

Yes, we do things a little differently - and we're proud of it.

And that's probably the reason why more people trust Richardson & Wrench with the sale of their property than any other real estate agent in Macarthur. Because we care about your needs and we act to ensure your specific requirements are met at every stage of the property sale process. This questionnaire by no means obligates you to employ our services but provides us accurate details to assist people in the decision making process for the sale of their property and surveys what services customers are looking for in an agent.

Please Circle

- 1. Have you ever listed this property for sale?**
Yes
No - Go to Q.3
- 2. What was the experience like?**
Good
Just OK
Poor
- 3. Have you ever successfully sold a property before?**
Yes
No - Go to Q.6
- 4. Last time you sold, did you employ a real estate agent to sell your property?**
Yes
No - Go to Q.6
- 5. What was the experience like?**
Good
Just OK
Poor

6. Within what time period are you hoping to have moved into your new home?

- Within 2 months
- Within 4 months
- Within 6 months
- Other_____

7. When would you like your property to go on the market for sale?

- Within 7 days
- Within 2 weeks
- Within 1 month
- Other_____

8. What aspects of an agent's service are most important to you?

- Advertising
- Communication
- Negotiation skills
- Fees
- Other_____

9. Do you have to sell your property for a certain amount in order to make a sale worthwhile?

- Yes \$_____
- No

10. Do you have a deadline to meet with the sale of your property?

- Yes by when ____/____/____
- No

11. When it comes to an agents professional fees, would you employ...

- The cheapest agent
- The agent with the best value for money
- My/Our decision will not be based on fees

12. When your friends visit you, what positive aspects of your home do they comment on?

13. Do you have any other expectations of the real estate agent you employ that has not been covered?

Thank you!

I look forward to meeting with you.



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